



# **Overview**



# WisdomTree Company Overview

#### Who We Are

WisdomTree is a global asset manager with a track record of innovation, competitive performance and thought leadership since 2006. WisdomTree is headquartered in New York and has over 200 employees globally.

#### WisdomTree Solutions

WisdomTree manages \$74.5 billion across innovative solutions that are designed to meet investors' needs across asset classes and market cycles.

# WisdomTree Asset Management, Inc.

 Headquartered in New York City

#### Mexico & South America Presence

- Dedicated Employee with support from Compass Group

#### **Investment Philosophy & Approach**

Our belief that a fundamentally weighted approach can produce attractive returns with less risk and expense than active management made us a pioneer in factor-based investing.

#### What We Can Deliver

Our investment strategies are delivered through exchange traded products (ETPs) which can provide intra-day liquidity, transparency, and tax efficiency. ETPs can be designed to track the returns of many different financial instruments, and they trade on exchanges to allow investors to meet their needs of trading flexibility.

#### WisdomTree UK Ltd

- London Office

#### WisdomTree Ireland Ltd

- Dublin Office
- Milan Office

#### **Israel Presence**

- Dedicated Independent Contractor

All data as of 23/09/2021. \u00edWisdomTree Investments, Inc., through its subsidiaries in the U.S. and Europe (collectively "WisdomTree").

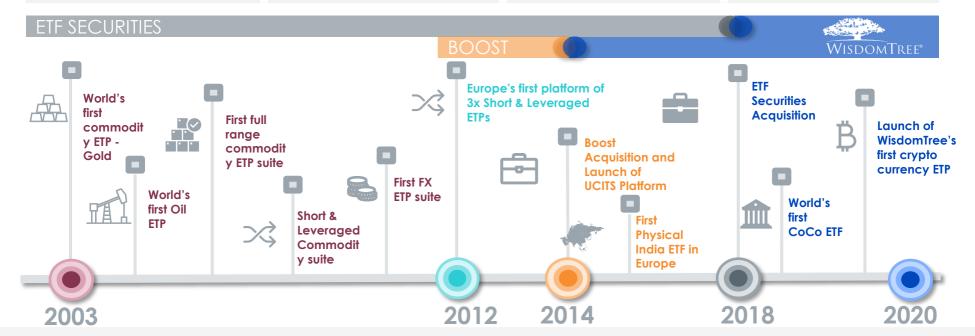


## WisdomTree in Europe

Founded in 2006 in the US with a passion for creating better ways to invest WisdomTree was the first investment manager to weight by dividends. Since then, our European business has grown in terms of our product set and Assets under management (AUM).

We did this initially through the acquisition of Boost, who were the first European platform to solely offer 3x leveraged and inverse ETPs. In April 2018, we completed the acquisition of ETF Securities' exchange-traded commodities, currencies and short-and-leveraged business, including the world's first gold ETP.

In September 2019, we unified 224 products under the WisdomTree brand and closed 192 duplicative or extraneous products across our product set.





# Thoughtful exposures across all asset classes

#### **EQUITY** FIXED INCOME Quality **Enhanced Yield Thematics** Market Access Equity Income Small Cap Dividends Market Access Each of our products Equities Fixed Income **Currency Pairs** is designed to redefine either how an investment is CURRENCIES S&L built or how a country or asset class is accessed. creating, what we believe, Commodities is a better investing Currencies experience. Physical Access Synthetic Access Bitcoin Enhanced **Fthereum** COMMODITIES **DIGITAL ASSETS** S&L - short and leveraged

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# WisdomTree Example Income Model Portfolio 100% Equity



# WisdomTree Example Model Portfolios

	Model Portfolio General Information
Objective	Provide investors with a globally diversified Portfolio and aim to generate higher Income for investors
Benchmark	100% MSCI All Country World net TR Index
Who should be interested ?	Investors who are looking for a global diversified exposure looking for additional income above and beyond the low treasury yields currently available in the market
Top Similarity with benchmark	Same Asset allocation as the benchmark (i.e. Fixed Income/Equity split). Geographical and Sector diversification are similar.
Top Difference with benchmark	In the equity sub-portfolio, overweight to Small Caps and underweight US Equities.

Source: WisdomTree. October 2021



# WisdomTree Example Model Portfolios – Operational Q&A

Operational Q&A					
How is long track record generated	<ol> <li>For each of the Exchange traded Products ("ETP") considered, performance before launch is proxied using the performance of the benchmark index minus the Expense/Total Expense Ratio ("TER")</li> <li>For each of the Exchange traded Products ("ETP") considered, performance after launch is proxied using the officially published Net Asset Value of the ETP</li> <li>List of all parameters can be found in Annex</li> </ol>				
What is Rebalancing Frequency?	<ol> <li>All Portfolios are rebalanced every six months (June and December). In between rebalancing weights are allowed to drift with market</li> <li>Individual Strategies within the model rebalance at either Annual or Quarterly frequency</li> </ol>				
What is the Currency of Analysis?	All performance and other related data in this exercise is in Euros				

Source: WisdomTree. October 2021



# WisdomTree Model Portfolios - Operational Q&A

#### Operational Q&A (Continued)

WisdomTree EM ex-State-Owned Enterprises ESG Screened UCITS ETF From this slide onwards, for all data, performance and statistics the WisdomTree EM ex-State-Owned Enterprises ESG Screened net TR is used instead of the ETF.

Before 12<sup>th</sup> August 2014, all assets earmarked for this ETF are invested in WisdomTree EM Equity Income UCITS ETF.

Source: WisdomTree. October 2021



## 100% Equity

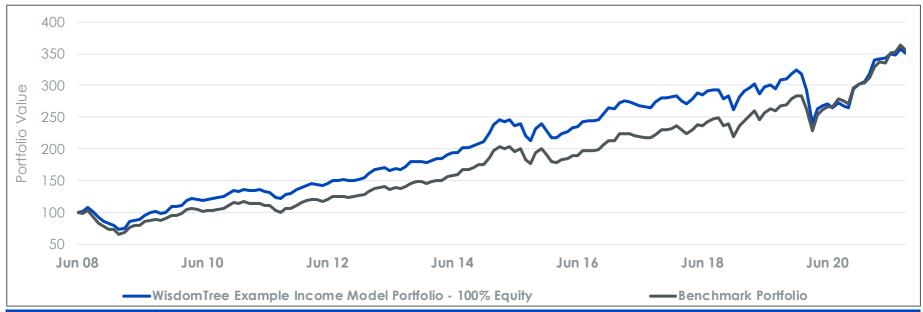
	WisdomTree Example Income Model Portfolio - 100% Equity								
ISIN	ETP Name	Bloomberg Ticker	Allocation (%)	Share Class Type	Asset Class	Expense (in bps)			
IE00BQZJBQ63	WisdomTree US Equity Income UCITS ETF	DHS IM	30.0%	Distributing	US Equity	29			
IE00BJ38QD84	SPDR Russell 2000 U.S. Small Cap UCITS ETF	R2US IM	14.0%	Accumulating	US Equity	30			
IE00BQZJBX31	WisdomTree Europe Equity Income UCITS ETF	EEI IM	18.0%	Distributing	Europe Equity	29			
IE00BQZJC527	WisdomTree Europe Small Cap Dividend ETF	DFE IM	9.0%	Distributing	Europe Equity	38			
LU1931974775	Amundi Prime Japan UCITS ETF	ETFJAP IM	7.0%	Distributing	AsiaPacific Equity	5			
IE00B9KNR336	SPDR S&P Pan Asia Dividend Aristocrats ETF	PADV IM	7.0%	Distributing	AsiaPacific Equity	55			
IE00BQQ3Q067	WisdomTree EM Equity Income UCITS ETF	DEM IM	5.0%	Distributing	Emerging Equity	46			
IE00BM9TSP27	WisdomTree EM ex-State-Owned Enterprises ESG Screened ETF	XSOE IM	5.0%	Accumulating	Emerging Equity	32			
IEOOBQZJBM26	WisdomTree EM Small Cap Dividend UCITS ETF	DGSE IM	5.0%	Distributing	Emerging Equity	54			

ırk Portfolio			
Bloomberg Ticker	Allocation (%)	Asset Class	
NDUEACWF Index	100%	Global Equity	

Source: WisdomTree. October 2021



## 100% Equity

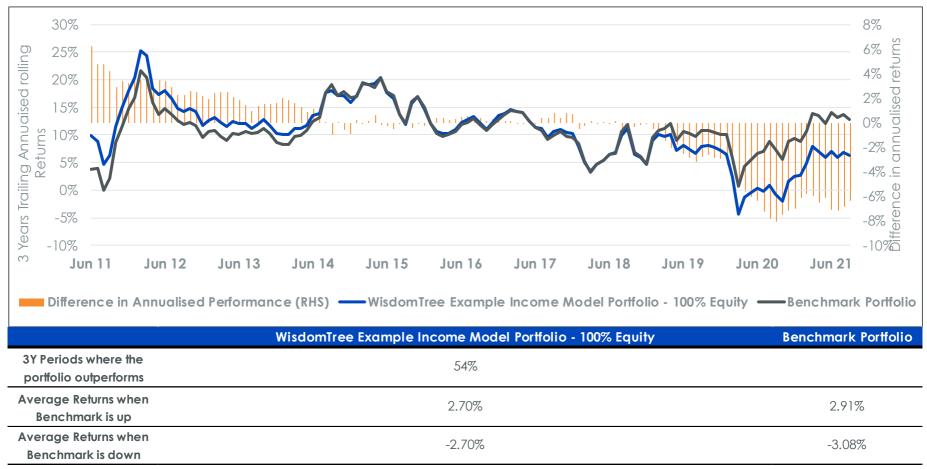


	WisdomTree Example Income Model Portfolio - 100% Equity	Benchmark Portfolio
Annualised Returns	9.94%	10.04%
Excess Return	-0.10%	
Annualised Volatility	13.39%	13.38%
Tracking Error	3.85%	
Sharpe Ratio	0.7	0.7
Information Ratio	-0.03	

Source: WisdomTree. Period 30 June 2008 to 30 September 2021. Calculations are based on monthly returns. All returns are in EUR. Performance are net of expense ratios. Backtested Data is included. Historical performance is not an indication of future performance and any investments may go down in value.



## 100% Equity



Source: WisdomTree. Period 30 June 2008 to 30 September 2021. Calculations are based on monthly returns. All returns are in EUR. Performance are net of expense ratios. Backtested Data is included. Historical performance is not an indication of future performance and any investments may go down in value.



## 100% Equity

Simulated Returns	YTD	Last 1Y	Last 2Y	Last 3Y	Last 5Y	Last 10Y
WisdomTree Example Income Model Portfolio - 100% Equity	15.97%	31.21%	6.79%	6.32%	7.51%	11.10%
Benchmark Portfolio	17.40%	29.10%	15.16%	12.72%	12.52%	13.60%
Simulated Volatility	YTD	Last 1Y	Last 2Y	Last 3Y	Last 5Y	Last 10Y
Simulated Volatility WisdomTree Example Income Model Portfolio - 100% Equity	YTD	<b>Last 1Y</b> 11.79%	<b>Last 2Y</b> 21.02%	<b>Last 3Y</b> 19.24%	<b>Last 5Y</b> 15.40%	<b>Last 10Y</b> 12.83%

Simulated Annual Returns	2020	2019	2018	2017	2016	2015	2014
WisdomTree Example Income Model Portfolio - 100% Equity	-6.76%	24.01%	-7.09%	6.73%	15.49%	8.60%	16.60%
Benchmark Portfolio	6.78%	29.11%	-4.91%	8.76%	11.13%	8.72%	18.70%

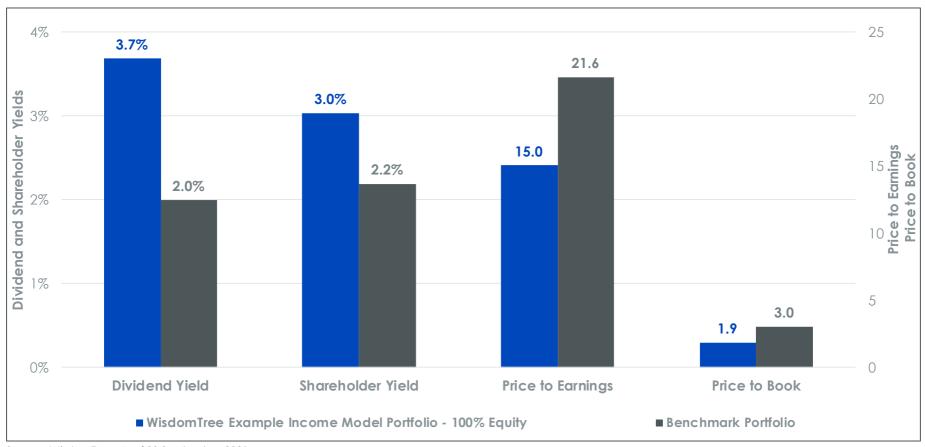
Simulated Annual Returns	2013	2012	2011	2010	2009
WisdomTree Example Income Model Portfolio - 100% Equity	18.88%	12.05%	0.47%	23.98%	32.12%
Benchmark Portfolio	17.53%	14.04%	-4.44%	20.80%	31.07%

Source: WisdomTree. Period 30 June 2008 to 30 September 2021. Calculations are based on monthly returns. All returns are in EUR. Performance are net of expense ratios.

Backtested Data is included. Historical performance is not an indication of future performance and any investments may go down in value.



## **Equity sub-Portfolio Fundamentals**

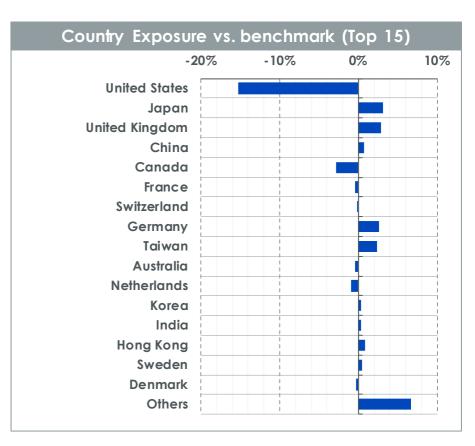


Source: WisdomTree. As of 30 September 2021



## **Country Allocation of the Equity Portfolio**

Country	WisdomTree Example Income Model Portfolio	Benchmark Portfolio
United States	43.7%	58.9%
Japan	9.3%	6.2%
United Kingdom	6.8%	4.0%
China	4.5%	3.8%
Canada	0.1%	2.9%
France	2.3%	2.7%
Switzerland	2.3%	2.5%
Germany	4.9%	2.3%
Taiwan	4.1%	1.8%
Australia	1.3%	1.7%
Netherlands	0.7%	1.6%
Korea	1.8%	1.5%
India	1.8%	1.5%
Hong Kong	1.8%	0.9%
Sweden	1.4%	0.9%
Denmark	0.4%	0.7%
Others	12.7%	6.1%

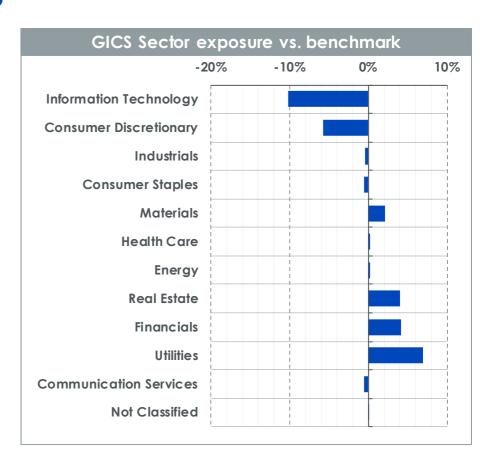


Source: WisdomTree. As of 30 September 2021



## **Sector Allocation of the Equity Portfolio**

GICS Sector	WisdomTree Example Income Model Portfolio	Benchmark Portfolio
Information Technology	12.1%	22.3%
Consumer Discretionary	6.7%	12.4%
Industrials	9.3%	9.7%
Consumer Staples	6.2%	6.8%
Materials	6.8%	4.7%
Health Care	11.9%	11.7%
Energy	3.7%	3.5%
Real Estate	6.6%	2.6%
Financials	18.5%	14.4%
Utilities	9.6%	2.6%
Communication Services	8.7%	9.3%
Not Classified	0.0%	0.0%

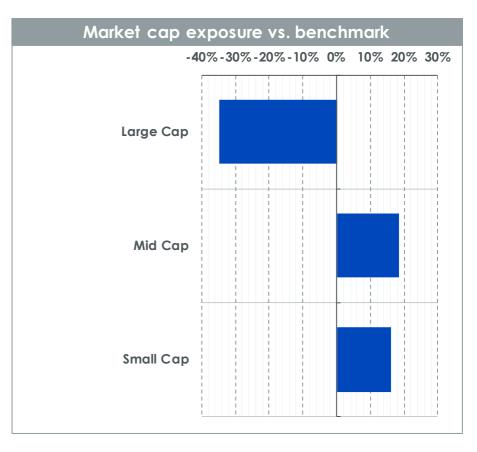


Source: WisdomTree. As of 30 September 2021. GICS stand for Global Industry Classification Standard. It is an industry taxonomy standard. Backtested Data is included. Historical performance is not an indication of future performance and any investments may go down in value.



## Market Cap Allocation of the Equity Portfolio

	WisdomTree Example Income Model Portfolio	Benchmark Portfolio
Large Cap	59.3%	94.0%
Mid Cap	24.4%	5.9%
Small Cap	16.3%	0.1%



Source: WisdomTree. As of 30 September 2021



# **Appendix**



# Parameters for the Analysis

ETF Name	ETF Ticker	Share Class Inception	Index Name	Index Ticker	Index Data	Expense (in bps)
Amundi Prime Japan UCITS ETF	ETFJAP IM	19/03/2019	Solactive GBS Japan Large & Mid Cap net TR	SJPLMCN	08/05/2006	5
SPDR S&P Pan Asia Dividend Aristocrats ETF	PADV IM	14/02/2014	S&P Pan Asia Dividend Aristocrats net TR	SPDGPAUT	21/12/2001	55
WisdomTree EM Equity Income UCITS ETF	DEM IM	20/01/2015	WisdomTree EM High Dividend UCITS net TR	WTEMHUHT	31/05/2007	46
WisdomTree EM Small Cap Dividend UCITS ETF	DGSEIM	20/01/2015	WisdomTree EM Smallcap UCITS net TR	WTEMSUHT	31/05/2007	54
WisdomTree Europe Equity Income UCITS ETF	EEI IM	20/01/2015	WisdomTree Europe Equity Income net TR	WTEHYTE	20/06/2008	29
WisdomTree Europe Small Cap Dividend ETF	DFE IM	20/01/2015	WisdomTree Europe SmallCap Dividend UCITS	WTIDESTE	31/05/2006	38
WisdomTree US Equity Income UCITS ETF	DHS IM	20/01/2015	WisdomTree US Equity Income UCITS net TR	WTHYNTRU	29/11/2002	29
SPDR Russell 2000 U.S. Small Cap UCITS ETF	R2US IM	30/06/2014	Russell 2000 net TR	RU20N30U	28/06/2002	30

WisdomTree EM ex-State-Owned Enterprises	XSOEIM	20/08/2021	WisdomTreeEM ex-State-Owned Enterprises	EMXS OEUT	12/08/2014	32
ESG Screened ETF			ESG Screened net TR			

.Source: WisdomTree. October 2021



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(...)



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